

Weekly Column  
Korean Newspaper



Melvin University  
and Me

### **Win-win is the best?**

At business and work, Win-Win are what everyone pursues, and they also think and teach that it is the best. But is that true?

In the Bible, was Jesus a win-win? Jesus made a loose-win composition by sacrificing himself on the cross. "I'm sacrificed, and they're saved." So if they're doing well, satisfied, and unhurt, rather, isn't loose-win right? Do I have to win?

As I come to Kenya and run the school, I continue to make myself aware that there must be endless negotiations and constant concession.

There are two challenges at the moment. On the outside, they are financial sponsors of the school from all over the world. The other thing is internally, the school staff, the university committee, etc. It is a series of continuous challenges. In this situation, there are three options: win-win, win-lose, and loose-win. Is the notion that I live only when I die too cliché?

The best is Win-Win, but this is just an ideal. The next option is to go to a compromise of 50:50. There is not 100 percent satisfied with both sides. Finished with 50% satisfaction. But the shared progress is 100 percent energy commitment.

In the end, it came to the conclusion that loose-win, so "I have to lose, and they win." So win-win can be just a nice slogan in some ways.

The giver has it. Wheat grains live when they fall to the ground. Is the word altruism necessary here?

I've had CPE a long time ago (although I'm now in a position to train students here), and most of the students then was self-centered, our advisor(supervisor) pointed out. In particular, I used to feel that altruism was absolute in the caring ministry.

What is altruism? I am a loser, you are a winner! I've recently talked about this with my colleagues here. They were surprised to hear that I decided to be a loser. They were expressions that my decision was unexpected.

Yes, it's a huge thing to lose. But on the other hand, if you think about it, does losing cause a lot of damage to me? It just hurts my pride a bit. I think I can take it because it's a wound I chose.

Rather than using energy to try to win, wouldn't it be the attitude of the wise to focus on more constructive and more productive work and ministry? I feel that it is not a matter of winning or losing, but of trying to be more effective and successful in a given ministry. There are always ineffective temptations around that make you interested in unimportant things.

I think we have to deal with infinite negotiations, concessions and losses as much as we want. I know that there's nothing I can do for more productive and effective.

But

Among others, it is better for leaders to guide each other to be win-win, and to mediate between each other to be so. Although we need a loose-win relationship in our relationship as I mentioned, it is the leader's duty to make them win-win among third parties.